

# SILA National Education Conference 2010 Preliminary Conference Agenda Jacksonville, Florida – October 3-6, 2010

## Saturday, October 2 (casual)

12:00-6:00 PM	Group Outings in Jacksonville (Experience St. Augustine or golf outings)*
1:00-5:00 PM	Accelerated 2010 CRD Essential Training by FINRA* NEW!
2:00-3:00 PM	SILA Executive Committee Meeting
3:00-5:00 PM	SILA Board of Directors Meeting

## Sunday, October 3 (business casual)

8:00 AM -12:00 PM	SILA Producer Licensing Basics Class*
8:00 AM -12:00 PM	SILA Adjuster Licensing Basics Class - NEW!*
8:00 AM - 12:00 PM	SILA Surplus Lines Fundamentals Class*
10:00-11:00 AM	Vendor and Exhibitor Meeting/Exhibitor Fair Set-up
1:00- 6:00 PM	Conference Registration
1:00-2:00 PM	New Attendee Orientation
2:00-3:30 PM	Regulators Only Meeting
3:00-6:00 PM	Welcome Reception & Exhibitor Fair

## Monday, October 4 (business casual)

7:30-8:30 AM	Networking Breakfast & Exhibitor Fair
8:30-9:00 AM	Opening & Welcome
9:00-9:30 AM	<b>Professional Development: ZAP THE GAP: How to Manage, Train &amp; Maintain Your Sanity with the New Millennium Generation (Part I)</b>
9:30-10:45 AM	NE Regional Regulatory Update (General Session format)
11:00 AM-12:15 PM	MW Regional Regulatory Update (General Session format)
12:00-1:15 PM	Networking Lunch (includes Chapter lunches)
1:15-2:15 PM	Concurrent Sessions <ul style="list-style-type: none"> <li>◆ <b>Market Conduct Exams and You – A Collaborative Effort</b></li> <li>◆ <b>FINRA Updates</b></li> <li>◆ <b>Product Training &amp; CE Compliance</b></li> <li>◆ <b>Surplus Lines: Implementation of the Surplus Lines Federal Bill</b></li> <li>◆ <b>Adjusters of the Caribbean – At Wit’s End</b></li> <li>◆ <b>Industry Solutions: Fingerprints – No two are exactly the same (Business Information Group)</b></li> </ul>
2:40-3:40 PM	Concurrent Sessions <ul style="list-style-type: none"> <li>◆ <b>Producer On Boarding &amp; Due Diligence Requirements</b></li> <li>◆ <b>Financial Services Jeopardy – A game for both insurance &amp; securities professionals.</b></li> <li>◆ <b>Seamless Technology</b></li> <li>◆ <b>Foreign Territories</b></li> <li>◆ <b>Sharing Best Practices: Agencies</b></li> <li>◆ <b>Industry Solutions: Gain Home Field Advantage with a Winning Education and Compliance Playbook (Kaplan Financial)</b></li> </ul>
4:00-5:00 PM	Around the Country (Regulator Rounds - <b>NE and Midwest Regions Only</b> ) <ul style="list-style-type: none"> <li>◆ <b>Industry Solutions: Sircon</b></li> </ul>

\* Separate Registration and Fees Required

## SILA National Education Conference 2010 Preliminary Conference Agenda Jacksonville, Florida – October 3-6, 2010

### Tuesday, October 5 (business casual)

7:30-8:30 AM	Networking Breakfast & Exhibitor Fair
8:30-9:00 AM	Awards and Designation Recognition
9:00-9:30 AM	<b>Professional Development: ZAP THE GAP: How to Manage, Train &amp; Maintain Your Sanity with the New Millennium Generation (Part II)</b>
9:30-10:45 AM	SE Regional Regulatory Update (General Session format)
11:00 AM -12:15 PM	West Regional Regulatory Update (General Session format)
9:30 AM -12:15 PM	FINRA Case Studies (breakout session concurrent with General Session)
12:15-1:15 PM	Networking Lunch (includes Chapter lunches)
1:15-2:15 PM	Concurrent Sessions <ul style="list-style-type: none"> <li>◆ <b>Getting the Most Out of Your SILA Membership</b></li> <li>◆ <b>Securities Branch Office Registration</b></li> <li>◆ <b>PLMA/Task Force Updates</b></li> <li>◆ <b>Sharing Best Practices: Adjusters</b></li> <li>◆ <b>Sharing Best Practices: LH Carriers</b></li> <li>◆ <b>Industry Solutions: General Information Services (GIS)</b></li> </ul>
2:40-3:40 PM	Concurrent Sessions <ul style="list-style-type: none"> <li>◆ <b>Business Entity Licensing</b></li> <li>◆ <b>Securities Open Forum</b></li> <li>◆ <b>Federal Legislation Update</b></li> <li>◆ <b>Surplus Lines: Broker Fees on Non-admitted Business</b></li> <li>◆ <b>Sharing Best Practices: PC Carriers</b></li> <li>◆ <b>Industry Solutions: Combine the PDB with Emerging Technologies to Your Advantage (RegEd)</b></li> </ul>
4:00-5:00 PM	Around the Country (Regulator Rounds - <b>SE and West Regions Only</b> )
5:15-7:30 PM	Super SILABowl Commercial Contest and Reception

### Wednesday, October 6 (business casual)

7:30-8:30 AM	Networking Breakfast
8:30-10:00 AM	Regulator Hot Topics
10:00-11:00 AM	Regulator Technology Updates – (NAIC, NIPR, Sircon, Rhoades, FINRA)
11:00 AM -12:00 PM	SILA Business Meeting – Open to All Attendees
12:00 PM	SILA Conference Close
12:00-1:00 PM	SILA Board of Directors Meeting

\* Separate Registration and Fees Required